

Million Dollar Round Table Fact Sheet

MDRT

- The Million Dollar Round Table (MDRT) is The Premier Association of Financial Professionals.
- A global, international association of more than 42,000 members from 71 countries, representing more than 470 different companies.
- MDRT began in 1927, when 32 highly successful life insurance producers strived to create a forum dedicated to fostering a high-standard, professional approach to life insurance sales and service. They believed that growth resulted from exchanging ideas.
- The MDRT insignia is a seal of excellence for the public to trust that they are working with the best in the business for life insurance and financial needs.
- MDRT members are resources in the following areas of expertise: insurance purchases, financial planning, wealth transfer and estate planning and new legislation affecting the industry.

MDRT Foundation

- The MDRT Foundation is the philanthropic arm of the Million Dollar Round Table. It was created in 1959 to provide Round Table members with a means to give back to their communities. The emphasis of the Foundation programs is on improving the quality of life for those in need. All activities funded by the Foundation are a reflection of the important role and the caring and sharing spirit MDRT members exhibit in their profession, in the industry and in the lives of others.
- The mission of the MDRT Foundation is to encourage member volunteerism and to give funds to worthwhile charitable organizations throughout the world.
- The grants given by the MDRT Foundation are distributed to organizations in which members have a vested interest. All grant recipients have either been endorsed by an MDRT member or are receiving money in honor of a member's high level of involvement.
- To date, the MDRT Foundation has given more than \$28 million in grants to more than 1,600 charities in 67 different countries and 50 states. The majority of these funds were raised by MDRT members from MDRT members.
- Thanks to the Million Dollar Promise Campaign started in 2003, the MDRT Foundation gives out at least \$1 million in grants each year.
- Some of the organizations that have benefited from the MDRT Foundation are: Make-A-Wish Foundation, Habitat for Humanity, the American Paralysis Association, UNICEF and St. Jude.

MDRT Annual Meeting

- MDRT holds an Annual Meeting to bring together its members and encourage idea exchange, networking opportunities and new insights into the business, leading to greater success. The Annual Meeting is seen as a great camaraderie builder, allowing members to develop lasting friendships and receive ideas, instruction and encouragement from other professionals around the world.
- MDRT's insightful presentations at its Annual Meeting, guide members to more meaningful family, health, education, career, service, financial and spiritual lives. Previous Annual Meeting speakers include Christopher Reeve, Deepak Chopra and Rudolph W. Giuliani.

In addition to other value-added membership benefits, MDRT regularly provides statistical information regarding business trends and the actions and attitudes of others in the profession to give them a standard of measurement. This research material is used by members to better counsel their clients with knowledgeable, cutting-edge industry information.

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