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| |  | | --- | | **WEDNESDAY, August 26, 2020** | | | |
| |  |  | | --- | --- | | **1:00 p.m. – 2:00 p.m.**  DWTC - | **Dubai Tourism Desk Debrief** | | **2:00 p.m. – 3:00 p.m.**  DWTC-  **2:00 p.m. – 3:30 p.m.**  AV & IT Office  DWTC- | **PreCon: Transportation (TBD)**  **Session Room Set/Reset/TD Meeting** | | **4:00 p.m. – 5:00 p.m.**  Security Office  DWTC- | **PreCon: Security (TBD)** | |  |  | | | |
| **THURSDAY, August 27, 2020** | | |
| **10:00 a.m. – 11:00 a.m.** | **PreCon: Conrad Dubai (TBD)** | |
| **2:30 p.m. – 3:30 p.m.**  DWTC- | **PreCon: DWTC (TBD)** | |
| **5:00 p.m. – 6:00 p.m.**  Staff Meeting Room  DWTC- Sharjah D | **Staff Tour** | |
| **6:30 p.m.**  Off-Site:  6:00 p.m.  6:15 p.m.  6:30 p.m | **ExCom Dinner**  (CLOSED EVENT)  All meet in ExCom suite (Royal Suite)  Walk to restaurant  Arrive at restaurant for 6:30 reservations | |
| **FRIDAY, August 28, 2020** | | |
| **7:00 a.m. – 10:00 a.m**.  Ex Com Suite- Royal Suite  7:00 a.m. – 7:30 a.m.  7:30 a.m. – 8:30 a.m.  8:30 a.m. –10:00 a.m. | **ExCom Breakfast Meeting**  (CLOSED EVENT)  Breakfast  Meeting  Facility Tour – CD, DWTC | |
| **8:00am – 6:00pm**  MP Hall  DWTC- TCA & SSH 1-2 | **MP Technical Rehearsals** | |
| **11:30 a.m.** | **ExCom Spouse Tour (given by ExC Valet)**  **– CD, DWTC** | |
| **1:00 p.m. – 4:00 p.m**.  DWTC- Exhibit Hall 1-3 | **Sponsor Move In** **ConneXion Zone** | |
| **1:00 p.m. – 5:00 p.m.**  CD- Ballroom A & B  1:00 p.m.  2:00 p.m.  3:00 p.m. | **2020 PGA Leadership Meeting**  (CLOSED EVENT)  DVP meets w/Chairs  Directors meet w/Chairs  PGA AD’s/Staff Liaisons Arrive & meet w/ Directors | |
| **2:00 p.m. – 3:00 p.m.**  Global Markets Room  DWTC- | **Meeting with CSI**  (CLOSED EVENT) | |
| **3:30 p.m.**  Staff Meeting Room  DWTC- Sharjah D | **Staff Meeting**  (CLOSED EVENT) | |
| **4:00 p.m.**  DWTC- Exhibit Hall 1-3 | **Sponsor Inspection** | |
| **4:00 p.m. – 5:00 p.m.**    (C, J, K, M) | **2020 PDC Meeting**  (CLOSED EVENT) | |
| **4:15 p.m. – 5:30 p.m.**  Staff Meeting Room  DWTC- Sharjah D | **Staff Tour** | |
| **6:30 p.m. – 10:00 p.m.**  CD- Ballroom C-F  6:00 p.m. – 6:30 p.m.  6:30 p.m. – 10:00 p.m. | **2020 PGA/PDC Leadership Reception and Dinner**  (CLOSED EVENT - PRE-MEETING INVITE)  No Bussing  Reception  Dinner | |
| **SATURDAY, August 29, 2020** | | |
| **7:00 a.m.**  CD- Ballroom A | **PGA Directors Breakfast**  (CLOSED EVENT) | |
| **7:15 a.m. – 8:15 a.m.**  CD- Ballroom C | **Committee Chair Tech Check**  Speaker: | |
| **7:30 a.m. – 10:30 a.m.** | **2021 Committee Chairs Breakfast/Meeting**  (CLOSED EVENT) | |
| 7:30 a.m. – 8:15 a.m.  CD- Ballroom C | Committee Chairs Breakfast | |
| 8:30 a.m. – 10:30 a.m.  CD- Ballroom D | Committee Chairs Meeting  Speaker: | |
| **8:00am – 5:00pm**  MP Hall  DWTC- TCA & SSH 1-2 | **MP Technical Rehearsals** | |
| **8:00am – 6:00pm**  Special Guest Office  DWTC- | **Special Guest Office Open Hours** | |
| **10:00 a.m. – 12:00 p.m.**  DWTC- | **MetLife Asia Half-Day Session Rehearsals** | |
| **TBD**  DWTC- | **AIA Half-Day Session Rehearsals** | |
| **11:00 a.m. – 5:00 p.m.**  DWTC- Exhibit Hall 1-3 | **ConneXion Zone, MDRT Foundation Booth &** **MDRT Store Open** | |
| **11:00 a.m. – 6:00 p.m.**  DWTC- Exhibit Hall 1-3 | **Registration Open** |
| **11:00 a.m. – 6:00 p.m.**  DWTC- | **Meeting App Kiosk Open** |
| **11:30 a.m. – 12:30 p.m.** | **MetLife Private Reception (Lunch)**  (CLOSED EVENT) | |
| **12:00 p.m. – 1:00 p.m.**  DWTC- | **MetLife Asia Luncheon**  (At MetLife Expense- Non- MDRT Official Event- CLOSED EVENT) | |
| **SATURDAY, August 29, 2020 (Continued)** | | |
| **1:00 p.m. – 4:00 p.m.**  DWTC- | **MetLife Asia Half-Day Session**  (CLOSED EVENT- Pre-Meeting Invite Only) | |
| **TBD**  DWTC- | **AIA Half Day Session**  (CLOSED EVENT – Invite Only) | |
| **2:15 p.m. – 3:30 p.m.**  DWTC- | **PGA Tech Check** | |
| **4:30 p.m.** – **5:30 p.m.**  DWTC- | **PGA Kickoff** |
| 4:30 p.m. – 4:55 p.m.    (C, J, K, M, T) | SESSION  PGA DVP: Pecky Wong So Ping FChFP MBA  MDRT President: Regina Bedoya, CLU, ChFC  Guest Speaker: |
| 4:55 p.m. – 5:30 p.m.     |  | | --- | |  | | BREAKOUTS  Traffic General I and II  Traffic Sessions  Traffic Main Platform  MDRT Store  Meeting Involvement  Registration |
|  |  |
| **SUNDAY, August 30, 2020** | |
| **7:00 a.m.** – **10:00 a.m.**  CD- Ballroom A | **PGA Directors Breakfast**  (CLOSED EVENT) |
| **7:00 a.m. – 7:00 p.m.**  DWTC- | **Meeting App Kiosk Open** |
| **8:00 a.m.** – **7:15 p.m.**  MP Hall  DWTC- TCA & SSH 1-2 | **Main Platform/Opening Ceremony Speaker Rehearsals**  (CLOSED EVENT) |
| **8:00am – 6:30pm**  Special Guest Office  DWTC- | **Special Guest Office Open Hours** |
| **~~9:00 a.m.~~** ~~–~~ **~~10:00 a.m.~~** | **~~Ambassadors Program Meeting~~**  ~~(CLOSED EVENT PRE-MEETING INVITE)~~ |
| **9:00 a.m. – 6:30 p.m.**  DWTC- Exhibit Hall 1-3 | **Registration Open** |
| **11:00 a.m.** – **12:00 p.m.**  DWTC- | **Court of the Table - Top of the Table Tech Check**  (CLOSED EVENT) |
| **11:00 a.m.** – **5:00 p.m.**  DWTC- Exhibit Hall 1-3 | **ConneXion Zone, MDRT Foundation Booth & MDRT Store Open** |
| **~~11:30 a.m. – 12:30 p.m.~~**  ~~Band Reh/Storage Rm~~  ~~DWTC-~~ | **~~Band Luncheon~~**  ~~(CLOSED EVENT)~~ |
| **11:30 a.m. – 2:00 p.m.**  DWTC- | **Foundation Global Engagement Committee Lunch**  (CLOSED EVENT PRE-MEETING INVITE) |
| **1:00 p.m.** – **3:30 p.m.**  DWTC- | **COURT OF THE TABLE AND TOP OF THE TABLE**  **PROGRAM AND RECEPTION** (TICKETED EVENT) |
| **1:00 p.m. – 2:30 p.m.**    (C, Hi, J, K, M, T)  Moderator:  **2:30 p.m. – 3:30 p.m.** | **PROGRAM**:  **SPEAKER:** Lisa Sun  **RECEPTION** |
| **SUNDAY, August 30, 2020 (Continued)** | |
| **1:30 p.m.**  Staff Meeting Room  DWTC- Sharjah D | **STAFF MEETING**  (CLOSED EVENT) |
| **1:30 p.m. – 3:30 p.m.**  MP Hall - Backstage  DWTC- TCA & SSH 1-2  1:30 – 2 p.m.  2 – 2:30 p.m.  2:30 – 3:30 p.m. | **Flag Bearer Assembly, Instruction & Rehearsal**  (CLOSED EVENT)  Flag Bearer Assembly  Flag Bearer Instructions (Off Stage)  Flag Bearer Rehearsal (On-Stage) |
| **3:00 p.m. – 4:30 p.m.**  DWTC- | **\*NEW\* FAM: The Arrival** (First Timers Sessions- Language Specific)  Languages  TBD Room- Cantonese  TBD Room- English  TBD Room- Hindi  TBD Room- Japanese  TBD Room- Korean  TBD Room- Mandarin  TBD Room- Thai |
| **3:30 p.m. – 6:30 p.m.**  MP Hall – Backstage Green Room  DWTC- TCA & SSH 1-2 | **OC Speakers Dinner**  (Closed Event) |
| **SUNDAY, August 30, 2020 (Continued)** | |
| **4:30 p.m. – 5:00 p.m.**  MP Hall  DWTC- TCA & SSH 1-2 | **Opening Ceremony Doors Open & Music Begins** |
| **5:00 p.m. – 6:30 p.m.**  MP Hall  DWTC- TCA & SSH 1-2  **Presider:**  **~~Video Opening~~**  **Official Opening of Meeting**  **Flag Ceremony**  **Moment of Reflection**  **Recognition of the Past Presidents** | **OPENING CEREMONY**    Regina Bedoya, CLU, ChFC  Regina Bedoya, CLU, ChFC |
| **6:45 p.m. – 7:45 p.m.**  DWTC- Bubble Lounge | **Special Guest Reception**  **(CLOSED EVENT – BY INVITATION)** |
| **9:00 p.m. – 10:30 p.m.**  CD- Meeting Room 8 & 9 | **PGA Best Worker Presentation** |
| **MONDAY, August 31, 2020** | |
| **6:00 a.m.**  CD- Ballroom A | **PGA Directors Breakfast**  (CLOSED EVENT) |
| **6:00 a.m. – 7:30 a.m.**  TBD | **MDRT Focus Group – TBD**  (CLOSED EVENT – INVITATION ONLY) |
| **6:30 a.m.**  MP Hall (Green Room-Backstage)  DWTC- | **MP Speakers Breakfast**  (CLOSED EVENT) |
| **7:00 a.m. – 4:00 p.m.**  DWTC- Exhibit Hall 1-3 | **Registration Open** |
| **7:00 a.m. – 4:00 p.m.**  DWTC- | **Meeting App Kiosk Open** |
| **7:00am – 5:00pm**  Special Guest Office  DWTC- | **Special Guest Office Open Hours** |
| **MONDAY, August 31, 2020 (Continued)** | |
| **7:15 a.m.**  MP Hall  DWTC- TCA & SSH 1-2  7:30 a.m. | **Main Platform Doors Open**  Live Entertainment Begins |
| **8:00 a.m.** – **11:00 a.m.**  MP Hall  DWTC- TCA & SSH 1-2    Presiders:  Back from Break Entertainment  Presidential Address | **MAIN PLATFORM**  Regina Bedoya, CLU, ChFC  Ross Vanderwolf, CFP  Open and Recognition of Special Guest  **BREAK (20 Min)**  Regina Bedoya, CLU, ChFC:  ADJOURNMENT |
|  | |
| **MONDAY, August 31, 2020 (Continued)** | |
| **9:00 a.m.**  Staff Meeting Room  DWTC- Sharjah D | **STAFF MEETING**  (Closed Event) |
| **9:00 a.m. – 10:00 a.m.**  AV & IT Office  DWTC- | **AV Tech Training** |
| **10:30 a.m. – 11:00 a.m.**  DWTC- Sheikh Maktoum Hall D | **Lunch Session Tech Check** |
| **11:00 a.m. – 5:00 p.m.**  DWTC- Exhibit Hall 1-3 | **ConneXion Zone, MDRT Foundation Booth and MDRT Store Open** |
| **11:00 a.m. – 1:30 p.m.**  PGA/PDC Workroom  DWTC- | **Focus Session Team/Staff Lunch Pick-Up** |
| **11:30 a.m. – 1:00 p.m.**  DWTC- Sheikh Maktoum Hall D    *Moderator:* | **LUNCH SESSION**  (PREPAID TICKETED EVENT)- USD 60  **TITLE:**  **SPEAKER:** Till Haunschild |
| ***12:00--12:20 p.m./12:30—12:50 p.m.***  *DWTC Session Rooms* | **FOCUS SESSION REHEARSALS** –  (Monday sessions) |
| **~~12:00 p.m. – 1:30 p.m.~~** | **~~Special Guests Luncheon~~**  ~~(BY INVITATION)~~ |
| **1:00 p.m. – 5:00 p.m.**  MP Hall  DWTC- TCA & SSH 1-2 | **MDRT SPEAKS SPEAKER REHEARSALS**  (Tuesday MP) |
| **1:30 p.m. – 2:30 p.m.**  *DWTC Session Rooms* | **FOCUS SESSIONS #1** |
| **1:30 p.m. – 2:30 p.m.**  Presented in: English  Interpretation offered in: Hi, K | You Can Do More  Jeremy Mark Wellington, DipCII, DipPFS  Spkr Lsn: |
| **MONDAY, August 31, 2020 (Continued)** | |
| **1:30 p.m. – 2:30 p.m.**  Presented in: English  Interpretation offered in: C, T | Integrating New Generations and Technology  Brian D. Heckert, ChFC, CLU  Spkr Lsn: |
| **1:30 p.m. – 2:30 p.m.**  Presented in: English  Interpretation offered in: J | Multiply and Conquer  Micheline Varas, CFU  Spkr Lsn: |
| **1:30 p.m. – 2:30 p.m.**  Presented in: Cantonese | Assembling a Bottomless Client Pool  Tong Yan Ming  (\*English title subject to change)  Spkr Lsn: |
| **1:30 p.m. – 2:30 p.m.**  Presented in: Japanese | Closing the Door Behind You  Yumi Kato  (\*English title subject to change)  Spkr Lsn: |
| **1:30 p.m. – 2:30 p.m.**  Presented in: Korean | Two-Track Strategy of Life and Assets  Kyung Woo Lee  (\*English title subject to change)  Spkr Lsn: |
| **1:30 p.m. – 2:30 p.m.**  Presented in: Mandarin | New Business Model in the Age of Digital Transformation  Hsin-hua Hsu, CFP  (\*English title subject to change)  Spkr Lsn: |
| **1:30 p.m. – 2:30 p.m.**  Presented in: Mandarin | Practical Sales Concepts for Closing HNW clients  Tjhai Lie Yun  (\*English title subject to change)  Spkr Lsn: |
| **1:30 p.m. – 2:30 p.m.**  Presented in: Hindi | Life Insurance as an Estate Planning Tool  Deepak Jain  Spkr Lsn: |
| **MONDAY, August 31, 2020 (Continued)** | |
| **1:30 p.m. – 2:30 p.m.**  Presented in: English  Interpreted: T ONLY | Discover Your Financial Blind Spots  Mohamad Manmohan Abdullah, ChFC, CLU  Spkr Lsn: |
| **2:30 p.m. – 3:00 p.m.** | **BREAK** |
| **3:00 p.m. – 4:00/4:30 p.m.**  *DWTC Session Rooms* | **FOCUS SESSIONS #2** |
| **3:00 p.m. – 4:00 p.m.**  Presented in: English  Interpretation offered in: K | Making Your Client Relationship “Foodilicious”  Lim Ren En, RFP  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: English  Interpretation offered in: Hi, T | EQ: The Secret to Winning Your Sales Calls  Leroy Anthony Dallas, LUTCF, EMBA  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: English  Interpretation offered in: C, J | The Clock Presentation You Must Know  Timothy Daniel Clairmont, MSFS, CFP  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: Cantonese | Activity to the Top  Yung Sze Hon Solomon  (\*English title subject to change)  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: Japanese | First Step for a Giant Leap  Nobuyuki Ishikawa, TLC  (\*English title subject to change)  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: Korean | Seven Miracles to Becoming an MDRT life member  In Suk Han  (\*English title subject to change)  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: Mandarin | How to Build A Unique Personal Insurance Brand  Peng Bo  (\*English title subject to change)  Spkr Lsn: |
| **MONDAY, August 31, 2020 (Continued)** | |
| **3:00 p.m. – 4:00 p.m.**  Presented in: English  Interpreted: M ONLY | Just Say No  Barbara A. Pietrangelo, ChFC, CFP  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: Hindi | The Secret to More Zeros on Clients’ Checks  Divya Tusnial  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: Thai | Building Relationships with Customers Within a Limited Time  Surawut Pattanabandit  (\*English title subject to change)  Spkr Lsn: |
| **5:00 p.m. – 6:00 p.m.**  CD- Meetings Room 8 & 9 | **Quarter Century Club**  (CLOSED EVENT – QC MEMBERS ONLY) |
| **5:30 p.m. – 6:30 p.m.**  CD- The Ballroom | **Top of the Table Reception**  (CLOSED EVENT – TOP OF THE TABLE MEMBERS ONLY) |
| **6:00 p.m. – 9:00 p.m.**  Offsite: | **Foundation Donor Dinner** |
| **9:00 p.m. – 10:30 p.m.**  CD- Meeting Room 8 & 9 | **PGA Best Worker Presentation** |
| **OPEN EVENING FOR ALL COMPANY AND**  **NON-MDRT SPONSORED EVENTS** | |
| **TUESDAY, September 1, 2020** | |
| **6:00 a.m.**  CD- Ballroom A | **PGA Directors Breakfast**  (CLOSED EVENT) |
| **6:00 a.m. – 7:30 a.m.** | **MDRT Focus Group – TBD**  (CLOSED EVENT - BY INVITATION) |
| **6:30 a.m.**  MP Hall (Green Room - Backstage)  DWTC- | **MDRT SPEAKS SPEAKER BREAKFAST**  (CLOSED EVENT) |
| **7:00 a.m. – 4:00 p.m.**  DWTC- | **Meeting App Kiosk Open** |
| **7:00 a.m. – 5:00pm**  Special Guest Office  DWTC- | **Special Guest Office Open Hours** |
| **7:15 a.m.**  MP Hall  DWTC- TCA & SSH 1-2 | **MDRT SPEAKS Doors Open** |
| **7:30 a.m. – 4:00 p.m.**  DWTC- Exhibit Hall 1-3 | **Registration Open** |
| **8:00 a.m. – 11:00 a.m.**  MP Hall  DWTC- TCA & SSH 1-2  Incoming Presidential Address: | **MDRT SPEAKS**  Presiders: Randy L. Scritchfield, CFP, LUTCF and Ian J. Green, DipPFS |
| 11:00 a.m. | **ADJOURNMENT** |
| **9:00 a.m.**  Staff Meeting Room  DWTC- Sharjah D | **STAFF MEETING**  (Closed Event) |
| **10:30 a.m. – 11:00 a.m.**  DWTC- Sheikh Maktoum Hall D | **Lunch Session Tech Check** |
| **11:00 a.m. – 5:00 p.m.**  DWTC- Exhibit Hall 1-3 | **ConneXion Zone, MDRT Foundation Booth & MDRT Store Open** |
| **TUESDAY, September 1, 2020 (Continued)** | |
| **11:00 a.m. – 1:30 p.m.**  PGA/PDC Workroom  DWTC- | **Focus Session Team/Staff Lunch Pick-Up** |
| **11:30 a.m. – 1:00 p.m.**  DWTC- Sheikh Maktoum Hall D    Moderator*:* | **LUNCH SESSION**  (PREPAID TICKETED EVENT – USD 60)  **TITLE:**  **SPEAKER:** Massy Arias |
| ***11:30—11:50 a.m./12:00—12:20 p.m.***  DWTC Session Rooms | **FOCUS SESSION REHEARSALS –**  (for Tuesday sessions) |
| **12:30 p.m. – 12:50 p.m.**  DWTC- | **CORNERSTONE REHEARSALS** |
| **1:00 p.m. – 5:00 p.m.**  MP Hall  DWTC- TCA & SSH 1-2 | **MAIN PLATFORM SPEAKER REHEARSALS**  (for Wednesday MP) |
| **1:30 p.m. – 2:30 p.m.** | **CORNERSTONE PRESENTATIONS** |
| **1:30 p.m. – 2:30 p.m.**    *Presider:* | **CORNERSTONE:**  Louise Evans |
| **1:30 p.m. – 2:30 p.m.**  *Presider:* | **CORNERSTONE:**  Joshua Seth |
| **1:30 p.m. – 2:30 p.m.**  *Presider:* | **CORNERSTONE:**  Adam Klein |
| **3:00 p.m. – 4:00 p.m.**  DWTC Session Rooms | **FOCUS SESSIONS #3** |
| **3:00 p.m. – 4:00 p.m.**  Presented in: English  Interpretation offered in: C, Hi | Setting Larger-Than-Life Goals  Rickson Joel D’Souza  Spkr Lsn: |
| **TUESDAY, September 1, 2020 (Continued)** | |
| **3:00 p.m. – 4:00 p.m.**  Presented in: English  Interpretation offered in: K | The Phone Does Ring: Get Introductions from COIs  Paresh B. Shah, CFP  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: English  Interpretation offered in: J, T | TBD (Original Speaker Cancelled)  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: Cantonese | Retirement and Wealth Planning for Baby Boomers  Chee Yen Lim  (\*English title subject to change)  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: English/Japanese  Interpretation offered in: J ONLY | The Real Thrill of MDRT Based on the Whole Person Concept  Brian D. Heckert, ChFC, CLU  Thian Lung Jong  Kinei Muraoka  Yuichiro Nakamura  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: Korean | The True Value of Life Insurance  Joon Hee Park  (\*English title subject to change)  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: Mandarin | The Harder You Work, The Luckier You Get  Kwok Tung Shing Terry  (\*English title subject to change)  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: Mandarin | How To Manage Large Annuity and Whole Life Policies  Benjamin Xue  (\*English title subject to change)  Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**  Presented in: Hindi | Aspire to Push Your Limits  Sandeep Bidani  Spkr Lsn: |
| **TUESDAY, September 1, 2020 (Continued)** | |
| **3:00 p.m. – 4:00 p.m.**  Presented in: Thai | Idea Exchange - Sales Techniques in Niche market  Tikornrath Chotikasamsri  Thanathon Karnjanisakorn  Jantamas Taikul  (\*English title subject to change) |
| **~~3:00 p.m. – 5:00 p.m.~~**  ~~DWTC- Bubble Lounge~~ | **~~Foundation Service Project~~** |
| **4:00 p.m. – 4:30 p.m.** | **BREAK** |
| **4:30 p.m. – 5:30 p.m.**  DWTC Session Rooms | **FOCUS SESSIONS #4** |
| **4:30 p.m. – 5:30 p.m.**  Presented in: English  Interpretation offered in: Hi, T | Just Say No  Barbara A. Pietrangelo, ChFC, CFP  Spkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**  Presented in: English  Interpretation offered in: J, K | How to Navigate Our Future  Helen A. Jenkins, DipPFS  Spkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**  Presented in: English  Interpretation offered in: C | Why We Must Redefine Success  Sharon McClafferty  Spkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**  Presented in: Cantonese | Never Give Up  Wong Hin Ning Joey  (\*English title subject to change)  Spkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**  Presented in: Japanese | How to Survive the Japanese Market from Here After  Takahiro Izuki  Naoyuki Kosaka  (\*English title subject to change)  Spkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**  Presented in: English  Interpretation offered in: K ONLY | Limitless Potential  Sol Hicks  Spkr Lsn: |
| **TUESDAY, September 1, 2020 (Continued)** | |
| **4:30 p.m. – 5:30 p.m.**  Presented in: Mandarin | Endless Secrets  Kwok Suet Ying  Min Rong  (\*English title subject to change)  Spkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**  Presented in: English  Interpretation offered in: M ONLY | How to Effectively Leverage Social Media  Tara Clark  Spkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**  Presented in: Hindi | Secrets of Social Media  Sukanta Singha Roy, CFC, FSS  Spkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**  Presented in: Japanese  Interpretation offered in: T ONLY | What I Learned from MDRT to Grow My Business  Yasuhisa Kojima, TLC  (\*English title subject to change)  Spkr Lsn: |
| **5:30 p.m. – 6:30 p.m.**  DWTC- | **Appreciation Reception – Hosted by the**  **MDRT Executive Committee & Past Presidents**  (CLOSED EVENT - BY INVITATION) |
| **9:00 p.m. – 10:30 p.m.**  CD- Meeting Room 8 & 9 | **PGA Best Worker Presentation** |
| **OPEN EVENING FOR COMPANY AND**  **NON-MDRT SPONSORED EVENTS** | |
| **WEDNESDAY, September 2, 2020** | |
| **6:00 a.m.**  CD- Ballroom A | **PGA Directors Breakfast**  (CLOSED EVENT) |
| **7:00 a.m. – 7:30 a.m.**  DWTC- | **Court of the Table Open Forum Rehearsal** |
| **7:00 a.m. – 3:00 p.m.**  DWTC- | **Meeting App Kiosk Open** |
| **7:00am – 12:00pm**  Special Guest Office  DWTC- | **Special Guest Office Open Hours** |
| **7:30 a.m. – 3:00 p.m.**  DWTC- Exhibit Hall 1-3 | **Registration Open** |
| **7:30—7:50 a.m./8:00--8:20 a.m.**  *DWTC Session Rooms* | **FOCUS SESSION REHEARSALS**  (for Wednesday Sessions) |
| **8:00 a.m. – 9:30 a.m.**  DWTC- | **Court of the Table Open Forum**  (Ticketed Event – COT Members Only)  Language Tables: |
| **8:30 a.m. – 3:00 p.m.**  DWTC- Exhibit Hall 1-3 | **ConneXion Zone, MDRT Foundation Booth, & MDRT Store Open** |
| **9:00 a.m. – 10:00 a.m.**  DWTC Session Rooms | **FOCUS SESSIONS #5** |
| **9:00 a.m. – 10:00 a.m.**  Presented in: English  Interpretation offered in: J | Discover Your Financial Blind Spots  Mohamad Manmohan Abdullah, ChFC, CLU  Spkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**  Presented in: English  Interpretation offered in: C, K | 21st Century Sales Process  Sanjay Tolani, PhD, MBA  Spkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**  Presented in: English  Interpretation offered in: Hi, T | Myths About Financial Advice  Hari Maragos, BBus, CFP  Spkr Lsn: |
| **WEDNESDAY, September 2, 2020 (Continued)** | |
| **9:00 a.m. – 10:00 a.m.**  Presented in: Cantonese | Secrets to Creating the Best Customer Relationship for Successful Sales  Tso Kan Fiona  (\*English title subject to change)  Spkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**  Presented in: Japanese | Marketing for Policy Holders that Withholds Population Decline  Osami Abukawa  (\*English title subject to change)  Spkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**  Presented in: Korean | One Page Proposal  Young II Lee  (\*English title subject to change)  Spkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**  Presented in: Mandarin | Breakthrough Sales Ideas  Thian Lung Jong  (\*English title subject to change)  Spkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**  Presented in: Mandarin | Tax Role in Wealth Planning for Multi-National, High-Net-Worth Groups  Wenxing Elton Wang  (\*English title subject to change)  Spkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**  Presented in: Hindi | Enhance Your Leadership Brand  Hanumant Talwar  Spkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**  Presented in: Thai | Echo Session - Thai Language  Kittiwat Pasitpongsakorn  Theerat Phuwapatrawekul  Pattaraporn Rattanaphirom |
| **10:00 a.m. – 10:30 a.m** | **BREAK** |
| **WEDNESDAY, September 2, 2020 (Continued)** | |
| **10:00 a.m. – 11:30 a.m**.  MP Hall  DWTC- TCA & SSH 1-2 | **Main Platform Speaker Rehearsals**  (CLOSED EVENT) |
| **10:30 a.m. – 11:30 a.m.**  DWTC Session Rooms | **FOCUS SESSIONS #6** |
| **10:30 a.m. – 11:30 a.m.**  Presented in: English  Interpretation offered in: C | Limitless Potential  Sol Hicks  Spkr Lsn: |
| **10:30 a.m. – 11:30 a.m.**  Presented in: English  Interpretation offered in: K, T | How to Effectively Leverage Social Media  Tara Clark  Spkr Lsn: |
| **10:30 a.m. – 11:30 a.m.**  Presented in: English  Interpretation offered in: Hi, J | Staffing Done Right  Haidi Huang, ChFC, CLU  Spkr Lsn: |
| **10:30 a.m. – 11:30 a.m.**  Presented in: Cantonese | A Sustainable and Profitable Business  Wave Chow, CFP, ChFC  (\*English title subject to change)  Spkr Lsn: |
| **10:30 a.m. – 11:30 a.m.**  Presented in: Japanese | TBD (Original Speaker Cancelled)  (\*English title subject to change)  Spkr Lsn: |
| **10:30 a.m. – 11:30 a.m.**  Presented in: Korean | Echo Session - Korean Language  Eun Ji Lee  Joo Young You |
| **10:30 a.m. – 11:30 a.m.**  Presented in: Mandarin | SPIN Advisory Sales Technique  Meng Li  (\*English title subject to change)  Spkr Lsn: |
| **10:30 a.m. – 11:30 a.m.**  Presented in: English  Interpretation offered in: M ONLY | The Clock Presentation You Must Know  Timothy Daniel Clairmont, MSFS, CFP  Spkr Lsn: |
| **WEDNESDAY, September 2, 2020 (Continued)** | |
| **10:30 a.m. – 11:30 a.m.**  Presented in: Hindi | Referrals: The Lifeline of a Financial Advisor  Jayprakash Sanjeev Shetty  Spkr Lsn: |
| **10:30 a.m. – 11:30 a.m.**  Presented in: Thai | Awaken the Power, Control the Mind, Achieve Happiness  Prathuang Juymanee  (\*English title subject to change)  Spkr Lsn: |
| **12:00 p.m. – 2:00 p.m.**  DWTC- Exhibit Hall 1-3 | **ConneXion Zone/Sponsor Move-Out** |
| **12:30 p.m.**  MP Hall (Backstage - Green Room)  DWTC- | **MP Speakers Lunch**  (CLOSED EVENT) |
| **12:30 p.m.**  MP Hall  DWTC- TCA & SSH 1-2 | **Main Platform Doors Open** |
| **12:30 p.m.** | **Live Entertainment Begins** |
| **1:00 p.m. – 4:00 p.m.**  MP Hall  DWTC- TCA & SSH 1-2  *Presiders:* | **MAIN PLATFORM**  Peggy Tsai, RFP, CCFP and Regina Bedoya, CLU, ChFC |
| Meeting Close & 2021 Singapore Promo | **BREAK (20 Min)**  **ADJOURNMENT** |
| **THURSDAY, September 3, 2020 \*POST- MEETING\*** | |
| **8:00 a.m. – 5:00 p.m.**  DWTC- Hall 5 | **ManuLife Full Day Session**  (Closed Event) |
| **11:30 a.m. – 12:30 p.m**.  DWTC- Sheikh Rashid Hall F | **ManuLife Lunch**  (Closed Event) |