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| **WEDNESDAY, August 26, 2020** |

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| **1:00 p.m. – 2:00 p.m.** DWTC - | **Dubai Tourism Desk Debrief** |
| **2:00 p.m. – 3:00 p.m.**DWTC- **2:00 p.m. – 3:30 p.m.**AV & IT OfficeDWTC-  | **PreCon: Transportation (TBD)****Session Room Set/Reset/TD Meeting** |
| **4:00 p.m. – 5:00 p.m.**Security OfficeDWTC-  | **PreCon: Security (TBD)** |
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| **THURSDAY, August 27, 2020** |
| **10:00 a.m. – 11:00 a.m.**  | **PreCon: Conrad Dubai (TBD)** |
| **2:30 p.m. – 3:30 p.m.**DWTC-  | **PreCon: DWTC (TBD)** |
| **5:00 p.m. – 6:00 p.m.**Staff Meeting RoomDWTC- Sharjah D | **Staff Tour** |
| **6:30 p.m.**Off-Site:  6:00 p.m. 6:15 p.m. 6:30 p.m | **ExCom Dinner**(CLOSED EVENT)All meet in ExCom suite (Royal Suite)Walk to restaurantArrive at restaurant for 6:30 reservations |
| **FRIDAY, August 28, 2020** |
| **7:00 a.m. – 10:00 a.m**. Ex Com Suite- Royal Suite 7:00 a.m. – 7:30 a.m. 7:30 a.m. – 8:30 a.m. 8:30 a.m. –10:00 a.m. | **ExCom Breakfast Meeting** (CLOSED EVENT)BreakfastMeetingFacility Tour – CD, DWTC |
| **8:00am – 6:00pm**MP HallDWTC- TCA & SSH 1-2 | **MP Technical Rehearsals** |
| **11:30 a.m.** | **ExCom Spouse Tour (given by ExC Valet)****– CD, DWTC** |
| **1:00 p.m. – 4:00 p.m**.DWTC- Exhibit Hall 1-3 | **Sponsor Move In** **ConneXion Zone** |
| **1:00 p.m. – 5:00 p.m.**CD- Ballroom A & B 1:00 p.m.  2:00 p.m.3:00 p.m. | **2020 PGA Leadership Meeting**(CLOSED EVENT)DVP meets w/ChairsDirectors meet w/ChairsPGA AD’s/Staff Liaisons Arrive & meet w/ Directors |
| **2:00 p.m. – 3:00 p.m.**Global Markets RoomDWTC-  | **Meeting with CSI**(CLOSED EVENT) |
| **3:30 p.m.** Staff Meeting RoomDWTC- Sharjah D | **Staff Meeting**(CLOSED EVENT) |
| **4:00 p.m.** DWTC- Exhibit Hall 1-3 | **Sponsor Inspection** |
| **4:00 p.m. – 5:00 p.m.** (C, J, K, M) | **2020 PDC Meeting** (CLOSED EVENT) |
| **4:15 p.m. – 5:30 p.m.**Staff Meeting RoomDWTC- Sharjah D | **Staff Tour** |
| **6:30 p.m. – 10:00 p.m.**CD- Ballroom C-F 6:00 p.m. – 6:30 p.m. 6:30 p.m. – 10:00 p.m. | **2020 PGA/PDC Leadership Reception and Dinner**(CLOSED EVENT - PRE-MEETING INVITE)No BussingReceptionDinner |
| **SATURDAY, August 29, 2020** |
| **7:00 a.m.** CD- Ballroom A | **PGA Directors Breakfast** (CLOSED EVENT) |
| **7:15 a.m. – 8:15 a.m.**CD- Ballroom C | **Committee Chair Tech Check**Speaker:  |
| **7:30 a.m. – 10:30 a.m.**  | **2021 Committee Chairs Breakfast/Meeting** (CLOSED EVENT) |
|  7:30 a.m. – 8:15 a.m. CD- Ballroom C | Committee Chairs Breakfast |
|  8:30 a.m. – 10:30 a.m. CD- Ballroom D | Committee Chairs MeetingSpeaker:  |
| **8:00am – 5:00pm**MP HallDWTC- TCA & SSH 1-2 | **MP Technical Rehearsals**  |
| **8:00am – 6:00pm**Special Guest OfficeDWTC-  | **Special Guest Office Open Hours** |
| **10:00 a.m. – 12:00 p.m.**DWTC-  | **MetLife Asia Half-Day Session Rehearsals** |
| **TBD**DWTC- | **AIA Half-Day Session Rehearsals** |
| **11:00 a.m. – 5:00 p.m.**DWTC- Exhibit Hall 1-3 | **ConneXion Zone, MDRT Foundation Booth &** **MDRT Store Open** |
| **11:00 a.m. – 6:00 p.m.**DWTC- Exhibit Hall 1-3 | **Registration Open** |
| **11:00 a.m. – 6:00 p.m.**DWTC- | **Meeting App Kiosk Open** |
| **11:30 a.m. – 12:30 p.m.** | **MetLife Private Reception (Lunch)**(CLOSED EVENT) |
| **12:00 p.m. – 1:00 p.m.**DWTC- | **MetLife Asia Luncheon** (At MetLife Expense- Non- MDRT Official Event- CLOSED EVENT) |
| **SATURDAY, August 29, 2020 (Continued)** |
| **1:00 p.m. – 4:00 p.m.**DWTC-  | **MetLife Asia Half-Day Session**(CLOSED EVENT- Pre-Meeting Invite Only) |
| **TBD**DWTC- | **AIA Half Day Session**(CLOSED EVENT – Invite Only) |
| **2:15 p.m. – 3:30 p.m.**DWTC- | **PGA Tech Check** |
| **4:30 p.m.** – **5:30 p.m.**DWTC- | **PGA Kickoff** |
|  4:30 p.m. – 4:55 p.m. (C, J, K, M, T) | SESSIONPGA DVP: Pecky Wong So Ping FChFP MBAMDRT President: Regina Bedoya, CLU, ChFCGuest Speaker:  |
|  4:55 p.m. – 5:30 p.m.

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 | BREAKOUTSTraffic General I and IITraffic SessionsTraffic Main PlatformMDRT StoreMeeting InvolvementRegistration |
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| **SUNDAY, August 30, 2020** |
| **7:00 a.m.** – **10:00 a.m.**CD- Ballroom A | **PGA Directors Breakfast**(CLOSED EVENT) |
| **7:00 a.m. – 7:00 p.m.** DWTC- | **Meeting App Kiosk Open** |
| **8:00 a.m.** – **7:15 p.m.**MP HallDWTC- TCA & SSH 1-2 | **Main Platform/Opening Ceremony Speaker Rehearsals** (CLOSED EVENT) |
| **8:00am – 6:30pm**Special Guest OfficeDWTC-  | **Special Guest Office Open Hours** |
| **~~9:00 a.m.~~** ~~–~~ **~~10:00 a.m.~~**  | **~~Ambassadors Program Meeting~~** ~~(CLOSED EVENT PRE-MEETING INVITE)~~  |
| **9:00 a.m. – 6:30 p.m.** DWTC- Exhibit Hall 1-3 | **Registration Open** |
| **11:00 a.m.** – **12:00 p.m.**DWTC-  | **Court of the Table - Top of the Table Tech Check**(CLOSED EVENT) |
| **11:00 a.m.** – **5:00 p.m.**DWTC- Exhibit Hall 1-3   | **ConneXion Zone, MDRT Foundation Booth & MDRT Store Open** |
| **~~11:30 a.m. – 12:30 p.m.~~**~~Band Reh/Storage Rm~~~~DWTC-~~  | **~~Band Luncheon~~**~~(CLOSED EVENT)~~ |
| **11:30 a.m. – 2:00 p.m.**DWTC-  | **Foundation Global Engagement Committee Lunch**(CLOSED EVENT PRE-MEETING INVITE)  |
| **1:00 p.m.** – **3:30 p.m.**DWTC- | **COURT OF THE TABLE AND TOP OF THE TABLE** **PROGRAM AND RECEPTION** (TICKETED EVENT) |
|  **1:00 p.m. – 2:30 p.m.**  (C, Hi, J, K, M, T) Moderator: **2:30 p.m. – 3:30 p.m.** | **PROGRAM**: **SPEAKER:** Lisa Sun**RECEPTION** |
| **SUNDAY, August 30, 2020 (Continued)** |
| **1:30 p.m.**Staff Meeting RoomDWTC- Sharjah D | **STAFF MEETING**(CLOSED EVENT) |
| **1:30 p.m. – 3:30 p.m.**MP Hall - BackstageDWTC- TCA & SSH 1-21:30 – 2 p.m.2 – 2:30 p.m.2:30 – 3:30 p.m. | **Flag Bearer Assembly, Instruction & Rehearsal**(CLOSED EVENT)Flag Bearer AssemblyFlag Bearer Instructions (Off Stage)Flag Bearer Rehearsal (On-Stage) |
| **3:00 p.m. – 4:30 p.m.**DWTC- | **\*NEW\* FAM: The Arrival** (First Timers Sessions- Language Specific)LanguagesTBD Room- CantoneseTBD Room- EnglishTBD Room- HindiTBD Room- JapaneseTBD Room- KoreanTBD Room- MandarinTBD Room- Thai |
| **3:30 p.m. – 6:30 p.m.**MP Hall – Backstage Green RoomDWTC- TCA & SSH 1-2 | **OC Speakers Dinner**(Closed Event) |
| **SUNDAY, August 30, 2020 (Continued)** |
| **4:30 p.m. – 5:00 p.m.**MP HallDWTC- TCA & SSH 1-2 | **Opening Ceremony Doors Open & Music Begins** |
| **5:00 p.m. – 6:30 p.m.** MP HallDWTC- TCA & SSH 1-2**Presider:****~~Video Opening~~****Official Opening of Meeting****Flag Ceremony****Moment of Reflection****Recognition of the Past Presidents** | **OPENING CEREMONY**  Regina Bedoya, CLU, ChFCRegina Bedoya, CLU, ChFC |
| **6:45 p.m. – 7:45 p.m.**DWTC- Bubble Lounge | **Special Guest Reception****(CLOSED EVENT – BY INVITATION)** |
| **9:00 p.m. – 10:30 p.m.**CD- Meeting Room 8 & 9 | **PGA Best Worker Presentation** |
| **MONDAY, August 31, 2020** |
| **6:00 a.m.** CD- Ballroom A | **PGA Directors Breakfast**(CLOSED EVENT) |
| **6:00 a.m. – 7:30 a.m.**TBD | **MDRT Focus Group – TBD**(CLOSED EVENT – INVITATION ONLY) |
| **6:30 a.m.** MP Hall (Green Room-Backstage)DWTC-  | **MP Speakers Breakfast**(CLOSED EVENT) |
| **7:00 a.m. – 4:00 p.m.**DWTC- Exhibit Hall 1-3 | **Registration Open** |
| **7:00 a.m. – 4:00 p.m.**DWTC- | **Meeting App Kiosk Open** |
| **7:00am – 5:00pm**Special Guest OfficeDWTC-  | **Special Guest Office Open Hours** |
| **MONDAY, August 31, 2020 (Continued)** |
| **7:15 a.m.**MP Hall DWTC- TCA & SSH 1-27:30 a.m. | **Main Platform Doors Open**Live Entertainment Begins |
| **8:00 a.m.** – **11:00 a.m.**MP HallDWTC- TCA & SSH 1-2  Presiders:Back from Break EntertainmentPresidential Address | **MAIN PLATFORM**Regina Bedoya, CLU, ChFCRoss Vanderwolf, CFPOpen and Recognition of Special Guest**BREAK (20 Min)**Regina Bedoya, CLU, ChFC:ADJOURNMENT |
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| **MONDAY, August 31, 2020 (Continued)** |
| **9:00 a.m.**Staff Meeting RoomDWTC- Sharjah D | **STAFF MEETING**(Closed Event) |
| **9:00 a.m. – 10:00 a.m.**AV & IT OfficeDWTC-  | **AV Tech Training** |
| **10:30 a.m. – 11:00 a.m.**DWTC- Sheikh Maktoum Hall D | **Lunch Session Tech Check** |
| **11:00 a.m. – 5:00 p.m.**DWTC- Exhibit Hall 1-3 | **ConneXion Zone, MDRT Foundation Booth and MDRT Store Open** |
| **11:00 a.m. – 1:30 p.m.**PGA/PDC WorkroomDWTC-  | **Focus Session Team/Staff Lunch Pick-Up** |
| **11:30 a.m. – 1:00 p.m.** DWTC- Sheikh Maktoum Hall D  *Moderator:*  | **LUNCH SESSION** (PREPAID TICKETED EVENT)- USD 60**TITLE:** **SPEAKER:** Till Haunschild |
| ***12:00--12:20 p.m./12:30—12:50 p.m.****DWTC Session Rooms* | **FOCUS SESSION REHEARSALS** – (Monday sessions) |
| **~~12:00 p.m. – 1:30 p.m.~~** | **~~Special Guests Luncheon~~**~~(BY INVITATION)~~ |
| **1:00 p.m. – 5:00 p.m.**MP HallDWTC- TCA & SSH 1-2 | **MDRT SPEAKS SPEAKER REHEARSALS** (Tuesday MP) |
| **1:30 p.m. – 2:30 p.m.***DWTC Session Rooms* | **FOCUS SESSIONS #1** |
| **1:30 p.m. – 2:30 p.m.**Presented in: EnglishInterpretation offered in: Hi, K | You Can Do MoreJeremy Mark Wellington, DipCII, DipPFSSpkr Lsn: |
| **MONDAY, August 31, 2020 (Continued)** |
| **1:30 p.m. – 2:30 p.m.**Presented in: EnglishInterpretation offered in: C, T | Integrating New Generations and TechnologyBrian D. Heckert, ChFC, CLUSpkr Lsn: |
| **1:30 p.m. – 2:30 p.m.**Presented in: EnglishInterpretation offered in: J | Multiply and ConquerMicheline Varas, CFUSpkr Lsn: |
| **1:30 p.m. – 2:30 p.m.**Presented in: Cantonese | Assembling a Bottomless Client PoolTong Yan Ming(\*English title subject to change)Spkr Lsn: |
| **1:30 p.m. – 2:30 p.m.**Presented in: Japanese | Closing the Door Behind YouYumi Kato(\*English title subject to change)Spkr Lsn: |
| **1:30 p.m. – 2:30 p.m.**Presented in: Korean | Two-Track Strategy of Life and AssetsKyung Woo Lee (\*English title subject to change)Spkr Lsn: |
| **1:30 p.m. – 2:30 p.m.**Presented in: Mandarin | New Business Model in the Age of Digital TransformationHsin-hua Hsu, CFP(\*English title subject to change)Spkr Lsn: |
| **1:30 p.m. – 2:30 p.m.**Presented in: Mandarin | Practical Sales Concepts for Closing HNW clientsTjhai Lie Yun (\*English title subject to change)Spkr Lsn: |
| **1:30 p.m. – 2:30 p.m.**Presented in: Hindi | Life Insurance as an Estate Planning ToolDeepak JainSpkr Lsn: |
| **MONDAY, August 31, 2020 (Continued)** |
| **1:30 p.m. – 2:30 p.m.**Presented in: EnglishInterpreted: T ONLY | Discover Your Financial Blind SpotsMohamad Manmohan Abdullah, ChFC, CLUSpkr Lsn: |
| **2:30 p.m. – 3:00 p.m.** | **BREAK** |
| **3:00 p.m. – 4:00/4:30 p.m.***DWTC Session Rooms* | **FOCUS SESSIONS #2** |
| **3:00 p.m. – 4:00 p.m.**Presented in: EnglishInterpretation offered in: K | Making Your Client Relationship “Foodilicious”Lim Ren En, RFPSpkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: EnglishInterpretation offered in: Hi, T | EQ: The Secret to Winning Your Sales CallsLeroy Anthony Dallas, LUTCF, EMBASpkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: EnglishInterpretation offered in: C, J | The Clock Presentation You Must KnowTimothy Daniel Clairmont, MSFS, CFPSpkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: Cantonese | Activity to the TopYung Sze Hon Solomon(\*English title subject to change)Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: Japanese | First Step for a Giant LeapNobuyuki Ishikawa, TLC (\*English title subject to change)Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: Korean | Seven Miracles to Becoming an MDRT life memberIn Suk Han(\*English title subject to change)Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: Mandarin | How to Build A Unique Personal Insurance BrandPeng Bo(\*English title subject to change)Spkr Lsn: |
| **MONDAY, August 31, 2020 (Continued)** |
| **3:00 p.m. – 4:00 p.m.**Presented in: EnglishInterpreted: M ONLY | Just Say NoBarbara A. Pietrangelo, ChFC, CFPSpkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: Hindi | The Secret to More Zeros on Clients’ ChecksDivya TusnialSpkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: Thai | Building Relationships with Customers Within a Limited TimeSurawut Pattanabandit(\*English title subject to change)Spkr Lsn: |
| **5:00 p.m. – 6:00 p.m.**CD- Meetings Room 8 & 9 | **Quarter Century Club**(CLOSED EVENT – QC MEMBERS ONLY) |
| **5:30 p.m. – 6:30 p.m.**CD- The Ballroom | **Top of the Table Reception**(CLOSED EVENT – TOP OF THE TABLE MEMBERS ONLY) |
| **6:00 p.m. – 9:00 p.m.**Offsite:  | **Foundation Donor Dinner** |
| **9:00 p.m. – 10:30 p.m.**CD- Meeting Room 8 & 9 | **PGA Best Worker Presentation** |
| **OPEN EVENING FOR ALL COMPANY AND****NON-MDRT SPONSORED EVENTS** |
| **TUESDAY, September 1, 2020** |
| **6:00 a.m.** CD- Ballroom A | **PGA Directors Breakfast** (CLOSED EVENT) |
| **6:00 a.m. – 7:30 a.m.**  | **MDRT Focus Group – TBD**(CLOSED EVENT - BY INVITATION) |
| **6:30 a.m.** MP Hall (Green Room - Backstage)DWTC-  | **MDRT SPEAKS SPEAKER BREAKFAST** (CLOSED EVENT) |
| **7:00 a.m. – 4:00 p.m.**DWTC- | **Meeting App Kiosk Open** |
| **7:00 a.m. – 5:00pm**Special Guest OfficeDWTC-  | **Special Guest Office Open Hours** |
| **7:15 a.m.**MP HallDWTC- TCA & SSH 1-2 | **MDRT SPEAKS Doors Open** |
| **7:30 a.m. – 4:00 p.m.**DWTC- Exhibit Hall 1-3 | **Registration Open** |
| **8:00 a.m. – 11:00 a.m.**MP HallDWTC- TCA & SSH 1-2Incoming Presidential Address: | **MDRT SPEAKS**Presiders: Randy L. Scritchfield, CFP, LUTCF and Ian J. Green, DipPFS  |
| 11:00 a.m. | **ADJOURNMENT** |
| **9:00 a.m.**Staff Meeting RoomDWTC- Sharjah D | **STAFF MEETING**(Closed Event) |
| **10:30 a.m. – 11:00 a.m.**DWTC- Sheikh Maktoum Hall D | **Lunch Session Tech Check** |
| **11:00 a.m. – 5:00 p.m.**DWTC- Exhibit Hall 1-3 | **ConneXion Zone, MDRT Foundation Booth & MDRT Store Open** |
| **TUESDAY, September 1, 2020 (Continued)** |
| **11:00 a.m. – 1:30 p.m.**PGA/PDC WorkroomDWTC- | **Focus Session Team/Staff Lunch Pick-Up** |
| **11:30 a.m. – 1:00 p.m.**DWTC- Sheikh Maktoum Hall D Moderator*:*   | **LUNCH SESSION**  (PREPAID TICKETED EVENT – USD 60)**TITLE:** **SPEAKER:** Massy Arias |
| ***11:30—11:50 a.m./12:00—12:20 p.m.***DWTC Session Rooms | **FOCUS SESSION REHEARSALS –** (for Tuesday sessions) |
| **12:30 p.m. – 12:50 p.m.**DWTC-  | **CORNERSTONE REHEARSALS**  |
| **1:00 p.m. – 5:00 p.m.**MP Hall DWTC- TCA & SSH 1-2 | **MAIN PLATFORM SPEAKER REHEARSALS** (for Wednesday MP) |
| **1:30 p.m. – 2:30 p.m.** | **CORNERSTONE PRESENTATIONS** |
| **1:30 p.m. – 2:30 p.m.***Presider:* | **CORNERSTONE:**Louise Evans  |
| **1:30 p.m. – 2:30 p.m.***Presider:* | **CORNERSTONE:**Joshua Seth |
| **1:30 p.m. – 2:30 p.m.***Presider:* | **CORNERSTONE:**Adam Klein |
| **3:00 p.m. – 4:00 p.m.**DWTC Session Rooms | **FOCUS SESSIONS #3** |
| **3:00 p.m. – 4:00 p.m.**Presented in: EnglishInterpretation offered in: C, Hi | Setting Larger-Than-Life GoalsRickson Joel D’Souza Spkr Lsn: |
| **TUESDAY, September 1, 2020 (Continued)** |
| **3:00 p.m. – 4:00 p.m.**Presented in: EnglishInterpretation offered in: K | The Phone Does Ring: Get Introductions from COIsParesh B. Shah, CFP Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: EnglishInterpretation offered in: J, T | TBD (Original Speaker Cancelled)Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: Cantonese | Retirement and Wealth Planning for Baby BoomersChee Yen Lim(\*English title subject to change)Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: English/JapaneseInterpretation offered in: J ONLY | The Real Thrill of MDRT Based on the Whole Person ConceptBrian D. Heckert, ChFC, CLUThian Lung JongKinei Muraoka Yuichiro NakamuraSpkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: Korean | The True Value of Life InsuranceJoon Hee Park (\*English title subject to change)Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: Mandarin | The Harder You Work, The Luckier You GetKwok Tung Shing Terry(\*English title subject to change)Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: Mandarin | How To Manage Large Annuity and Whole Life PoliciesBenjamin Xue(\*English title subject to change)Spkr Lsn: |
| **3:00 p.m. – 4:00 p.m.**Presented in: Hindi | Aspire to Push Your LimitsSandeep BidaniSpkr Lsn: |
| **TUESDAY, September 1, 2020 (Continued)** |
| **3:00 p.m. – 4:00 p.m.**Presented in: Thai | Idea Exchange - Sales Techniques in Niche marketTikornrath ChotikasamsriThanathon KarnjanisakornJantamas Taikul(\*English title subject to change) |
| **~~3:00 p.m. – 5:00 p.m.~~**~~DWTC- Bubble Lounge~~ | **~~Foundation Service Project~~** |
| **4:00 p.m. – 4:30 p.m.** | **BREAK** |
| **4:30 p.m. – 5:30 p.m.**DWTC Session Rooms | **FOCUS SESSIONS #4** |
| **4:30 p.m. – 5:30 p.m.**Presented in: EnglishInterpretation offered in: Hi, T | Just Say NoBarbara A. Pietrangelo, ChFC, CFPSpkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**Presented in: EnglishInterpretation offered in: J, K | How to Navigate Our FutureHelen A. Jenkins, DipPFSSpkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**Presented in: EnglishInterpretation offered in: C | Why We Must Redefine SuccessSharon McClaffertySpkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**Presented in: Cantonese | Never Give UpWong Hin Ning Joey(\*English title subject to change)Spkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**Presented in: Japanese | How to Survive the Japanese Market from Here AfterTakahiro Izuki Naoyuki Kosaka(\*English title subject to change)Spkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**Presented in: EnglishInterpretation offered in: K ONLY | Limitless PotentialSol HicksSpkr Lsn: |
| **TUESDAY, September 1, 2020 (Continued)** |
| **4:30 p.m. – 5:30 p.m.**Presented in: Mandarin | Endless SecretsKwok Suet YingMin Rong(\*English title subject to change)Spkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**Presented in: EnglishInterpretation offered in: M ONLY | How to Effectively Leverage Social MediaTara ClarkSpkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**Presented in: Hindi | Secrets of Social MediaSukanta Singha Roy, CFC, FSSSpkr Lsn: |
| **4:30 p.m. – 5:30 p.m.**Presented in: JapaneseInterpretation offered in: T ONLY | What I Learned from MDRT to Grow My BusinessYasuhisa Kojima, TLC(\*English title subject to change)Spkr Lsn: |
| **5:30 p.m. – 6:30 p.m.**DWTC- | **Appreciation Reception – Hosted by the** **MDRT Executive Committee & Past Presidents**(CLOSED EVENT - BY INVITATION) |
| **9:00 p.m. – 10:30 p.m.**CD- Meeting Room 8 & 9 | **PGA Best Worker Presentation** |
| **OPEN EVENING FOR COMPANY AND****NON-MDRT SPONSORED EVENTS** |
| **WEDNESDAY, September 2, 2020** |
| **6:00 a.m.** CD- Ballroom A | **PGA Directors Breakfast** (CLOSED EVENT) |
| **7:00 a.m. – 7:30 a.m.**DWTC-  | **Court of the Table Open Forum Rehearsal** |
| **7:00 a.m. – 3:00 p.m.**DWTC- | **Meeting App Kiosk Open** |
| **7:00am – 12:00pm**Special Guest OfficeDWTC-  | **Special Guest Office Open Hours** |
| **7:30 a.m. – 3:00 p.m.**DWTC- Exhibit Hall 1-3 | **Registration Open** |
| **7:30—7:50 a.m./8:00--8:20 a.m.** *DWTC Session Rooms* | **FOCUS SESSION REHEARSALS**(for Wednesday Sessions) |
| **8:00 a.m. – 9:30 a.m.**DWTC-  | **Court of the Table Open Forum**(Ticketed Event – COT Members Only)Language Tables:  |
| **8:30 a.m. – 3:00 p.m.**DWTC- Exhibit Hall 1-3 | **ConneXion Zone, MDRT Foundation Booth, & MDRT Store Open** |
| **9:00 a.m. – 10:00 a.m.**DWTC Session Rooms | **FOCUS SESSIONS #5** |
| **9:00 a.m. – 10:00 a.m.**Presented in: EnglishInterpretation offered in: J  | Discover Your Financial Blind SpotsMohamad Manmohan Abdullah, ChFC, CLUSpkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**Presented in: EnglishInterpretation offered in: C, K | 21st Century Sales ProcessSanjay Tolani, PhD, MBASpkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**Presented in: EnglishInterpretation offered in: Hi, T | Myths About Financial AdviceHari Maragos, BBus, CFPSpkr Lsn: |
| **WEDNESDAY, September 2, 2020 (Continued)** |
| **9:00 a.m. – 10:00 a.m.**Presented in: Cantonese | Secrets to Creating the Best Customer Relationship for Successful SalesTso Kan Fiona(\*English title subject to change)Spkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**Presented in: Japanese | Marketing for Policy Holders that Withholds Population DeclineOsami Abukawa(\*English title subject to change)Spkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**Presented in: Korean | One Page ProposalYoung II Lee(\*English title subject to change)Spkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**Presented in: Mandarin | Breakthrough Sales IdeasThian Lung Jong(\*English title subject to change)Spkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**Presented in: Mandarin | Tax Role in Wealth Planning for Multi-National, High-Net-Worth GroupsWenxing Elton Wang(\*English title subject to change)Spkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**Presented in: Hindi | Enhance Your Leadership BrandHanumant Talwar Spkr Lsn: |
| **9:00 a.m. – 10:00 a.m.**Presented in: Thai | Echo Session - Thai LanguageKittiwat PasitpongsakornTheerat PhuwapatrawekulPattaraporn Rattanaphirom  |
| **10:00 a.m. – 10:30 a.m** | **BREAK** |
| **WEDNESDAY, September 2, 2020 (Continued)** |
| **10:00 a.m. – 11:30 a.m**.MP HallDWTC- TCA & SSH 1-2 | **Main Platform Speaker Rehearsals** (CLOSED EVENT) |
| **10:30 a.m. – 11:30 a.m.**DWTC Session Rooms | **FOCUS SESSIONS #6** |
| **10:30 a.m. – 11:30 a.m.**Presented in: EnglishInterpretation offered in: C  | Limitless PotentialSol HicksSpkr Lsn: |
| **10:30 a.m. – 11:30 a.m.**Presented in: EnglishInterpretation offered in: K, T | How to Effectively Leverage Social MediaTara ClarkSpkr Lsn: |
| **10:30 a.m. – 11:30 a.m.**Presented in: EnglishInterpretation offered in: Hi, J | Staffing Done RightHaidi Huang, ChFC, CLUSpkr Lsn: |
| **10:30 a.m. – 11:30 a.m.**Presented in: Cantonese | A Sustainable and Profitable BusinessWave Chow, CFP, ChFC(\*English title subject to change)Spkr Lsn: |
| **10:30 a.m. – 11:30 a.m.**Presented in: Japanese | TBD (Original Speaker Cancelled)(\*English title subject to change)Spkr Lsn: |
| **10:30 a.m. – 11:30 a.m.**Presented in: Korean | Echo Session - Korean LanguageEun Ji LeeJoo Young You |
| **10:30 a.m. – 11:30 a.m.**Presented in: Mandarin | SPIN Advisory Sales TechniqueMeng Li(\*English title subject to change)Spkr Lsn: |
| **10:30 a.m. – 11:30 a.m.**Presented in: EnglishInterpretation offered in: M ONLY | The Clock Presentation You Must KnowTimothy Daniel Clairmont, MSFS, CFPSpkr Lsn: |
| **WEDNESDAY, September 2, 2020 (Continued)** |
| **10:30 a.m. – 11:30 a.m.**Presented in: Hindi | Referrals: The Lifeline of a Financial AdvisorJayprakash Sanjeev Shetty Spkr Lsn: |
| **10:30 a.m. – 11:30 a.m.**Presented in: Thai | Awaken the Power, Control the Mind, Achieve HappinessPrathuang Juymanee(\*English title subject to change)Spkr Lsn: |
| **12:00 p.m. – 2:00 p.m.**DWTC- Exhibit Hall 1-3 | **ConneXion Zone/Sponsor Move-Out** |
| **12:30 p.m.**MP Hall (Backstage - Green Room)DWTC-  | **MP Speakers Lunch**(CLOSED EVENT) |
| **12:30 p.m.**MP Hall DWTC- TCA & SSH 1-2  | **Main Platform Doors Open** |
| **12:30 p.m.** | **Live Entertainment Begins** |
| **1:00 p.m. – 4:00 p.m.**MP HallDWTC- TCA & SSH 1-2*Presiders:* | **MAIN PLATFORM** Peggy Tsai, RFP, CCFP and Regina Bedoya, CLU, ChFC |
|   Meeting Close & 2021 Singapore Promo | **BREAK (20 Min)****ADJOURNMENT** |
| **THURSDAY, September 3, 2020 \*POST- MEETING\*** |
| **8:00 a.m. – 5:00 p.m.**DWTC- Hall 5 | **ManuLife Full Day Session**(Closed Event) |
| **11:30 a.m. – 12:30 p.m**.DWTC- Sheikh Rashid Hall F | **ManuLife Lunch**(Closed Event) |