

EXCERPTS FROM THE MDRT POLICY GUIDE

ARTICLE II

Section 2.2 Positions on Industry Issues

Executive Committee positions on industry issues shall be reached on the following basis:

1. Any stand must be fully discussed and must have majority approval of the Executive Committee.
2. Any stand must be in the public interest.
3. Only the President shall be the official spokesperson for the MDRT.

ARTICLE XII

Section 12.1.2 Criteria for MDRT Leadership Positions

In order to make the criteria for selection to various MDRT leadership positions more uniform, fair and in keeping with MDRT's leadership selection goals, the following criteria are established. It is intended that the criteria stand as solid, working guidelines but, where advisable, they can be flexible for the benefit of the association.

Executive Committee

To be an Executive Committee candidate, one:

- 1) Qualifying and Life
- 2) have 10 years or more of MDRT membership
- 3) have served as Divisional Vice President
- 4) have attended a minimum of four of the last six MDRT Annual Meetings
- 5) have served on an MDRT assignment during the past five years
- 6) have a professional designation
- 7) have service on three or more different committees
- 8) have 4,000 points to his/her credit
- 9) Members receiving disciplinary action in the past 5 years are not eligible

Divisional Vice President

To be a DVP candidate, one should:

- 1) be a Qualifying or Qualifying and Life member
- 2) have been a Chair in the division within the last five years
- 3) have not been a DVP in the division in the last five years
- 4) have served on PGA or MCC
- 5) have attended a MDRT meeting, as a member, during four or more of the last six years, with a minimum of three being the MDRT Annual Meeting. Only one meeting per year counts toward the four meeting minimum requirement.

- 6) have a 90% or better average score
- 7) have accumulated at least 2,000 points of committee experience
- 8) Members receiving disciplinary action in the past 10 years are not eligible

Finance Division Members

To be a Finance Committee Member candidate, one should:

- 1) be a current Qualifying or Qualifying and Life member
- 2) have not been Chair of the committee
- 3) have served on PGA, PDC, or MCC
- 4) have served on at least one committee in addition to PGA and MCC
- 5) have attended an MDRT meeting, as a member, during two or more of the last six years. Only one meeting per year counts toward the two meeting minimum requirement.
- 6) have a 90% or better average score
- 7) have accumulated at least 2,000 points
- 8) Members receiving disciplinary action in the past 10 years are not eligible

Standing Committee Chair

To be a Committee Chair candidate, one should:

- 1) be a current Qualifying or Qualifying and Life member
- 2) have been a member of the committee within the last five years
- 3) have not been a Chair of the committee in the last five years
- 4) have not been a DVP of the committee in the past five years
- 5) have attended an MDRT meeting, as a member, during three or more of the last six years with a minimum of two being the MDRT Annual Meeting. Only one meeting per year counts toward the three meeting minimum requirement.
- 6) have a 90% or better average score on the MDRT Experience Evaluation
- 7) have held PGA position(s) or MCC position
- 8) Members receiving disciplinary action in the past 10 years are not eligible

Standing Committee Member

To be a Committee Member candidate, one should:

- 1) be a current Qualifying or Qualifying and Life member
- 2) have not have been a Chair of the committee in the last five years
- 3) have attended an MDRT meeting, as a member, during two or more of the last six years. Only one meeting per year counts toward the two meeting minimum requirement.
- 4) have a 90% or better average score
- 5) have held PGA, MCC, Affiliate MDRT Foundation or Chapter positions
- 6) Members receiving disciplinary action in the past 10 years are not eligible

Program Development Committee Member

To be a Program Development Committee candidate, one should:

- 1) be a current Qualifying or Qualifying and Life member
- 2) have held three or more volunteer positions
- 3) not have been an Annual Meeting DVP
- 4) have attended two or more of the last six Annual Meetings
- 5) have a 90% or better average score
- 6) have PGA service
- 7) Members receiving disciplinary action in the past 10 years are not eligible

PGA

To be a PGA Committee Chair, or Director Candidate, one must be a current Qualifying or Qualifying and Life member.

Top of the Table Committee Members

The criteria for Top of the Table Division committee members are established by the Top of the Table Advisory Board. To be a member of a Top of the Table Division committee, one should:

- 1) Be a current Qualifying and Life or Qualifying member
- 2) Be a current Top of the Table member
- 3) Be a Top of the Table member for a minimum of one year
- 4) Have attended at least two or more Top of the Table or MDRT Annual Meetings in the last five years
- 5) Members who received disciplinary action in the past 10 years are not eligible

Top of the Table Divisional Vice President and Chair candidates are subject to MDRT leadership position criteria.

Section 12.1.4 New Blood - Committees

Every standing committee should have one member who has not served on a standing committee before, except that this will not apply to the following four committees: Finance, Ethics, Leadership Development and Nominating.

Section 12.1.5 Chair Appointment Contingent on Attendance at Committee Chair's Meeting

No member of the Round Table will be made a committee or task force Chair unless they are able to attend the annual Committee Chair's meeting. Exceptions are subject to Executive Committee consideration. This policy will not apply to the Past Presidents' Advisory Committee.

Section 12.1.6 Human Resources Rating Data

Human Resources rating data will be distributed only to those committees reviewing material on a confidential basis.

Section 12.1.7 Nonindustry Committee Member -- Participant

When MDRT invites a nonindustry person to participate in a committee meeting, MDRT will pay coach travel, room and board.

Section 12.1.8 Dismissal of Committee Chair or Member

Dismissal shall be made by or with the approval of the President of MDRT.

Section 12.1.9 Quorum for Meeting

If less than a clear majority of the members of any committee or task force are able to attend a scheduled meeting, the Chair shall cancel such meeting and reschedule at a more opportune time.

Section 12.5.1 Membership/Standards Committee Experience

At least one member of the Constitution and Bylaws Committee should have experience on the Membership/Standards Committee.

Section 12.7.1 Ethics Complaints

It is required that all ethics complaints be in writing and that the accusing party must be notified that his/her name will be supplied to the member complained against if such member makes demand on MDRT for this information. This action is subject to specific advice of counsel on the legal issue involved.

Section 12.8.17 Speaker Selection

No speaker will be invited to participate in the MDRT Annual Meeting program unless he/she agrees to execute the formal release form for the MDRT Proceedings and audio and visual reproductions. Exceptions to this policy can be made only with the consent of the Executive Committee.

Commitments to a speaker or consultant on behalf of the Million Dollar Round Table will always be preceded by written agreement on the proposed fee and/or expense and be subject to the approval of the Executive Committee.

Procedure for speakers selection should be approved by the Executive Committee, mindful of prior agreement with Top of the Table.

Section 12.8.18 Speaker Release Form

In no case will an invited speaker be permitted to edit the speaker release form, except for specific Executive Committee approval.

The Executive Committee directed that in an instance where a speaker refused to sign the speaker release form and/or edited that form, they would consider such on an individual basis.

Section 12.8.19 Main Platform: Manuscripts, Rehearsals

All Main Platform speakers must submit manuscripts and must participate in Main Platform rehearsals. Any exception to this policy can be made by the Executive Committee liaison to the Annual Meeting Division.

Section 12.8.27 Committee Projects -- Programs on Main Platform

Special projects or committee programs should not be given preferential treatment for Main Platform time by the Program Development Committee. This material must be submitted to PDC for review on a schedule consistent with their time requirements, and consist of sufficiently exciting, transferable material to be acceptable to the PDC for program purposes.

ARTICLE XIII

Section 13.3 Duties

The Executive Vice President shall manage, supervise and direct the operations of the Million Dollar Round Table within the authority delegated by the Executive Committee and shall be an ex-officio member of the Executive Committee without vote.

Section 13.5 Employment -- Executive Staff

Executive Staff members shall be employed by the CEO.

ARTICLE XIV Fiscal Procedure

Section 14.3.9 Air Travel Reimbursement

The Executive Committee unanimously approved providing business class air travel for MDRT Divisional Vice Presidents, Committee Chairs, Ambassadors and staff who are traveling internationally on flights eight or more hours of air time. In addition, the Executive Committee unanimously approved to allow MDRT committee members to choose direct flights.

The Round Table will reimburse MDRT members and staff in support of committee assignments for coach airfare.

Section 14.5 **Research/Development Funds to Be Used for Preparatory Work for MDRT Products and Services**

The Executive Committee approved utilizing available research and development funds to pay for the preparatory work in conjunction with products and services to be sold to Round Table members.

Section 14.7 **Consultants**

No consultant shall be employed or retained without prior approval of the Executive Committee and knowledge of the CEO.