

# THE NEXT LEVEL LEADERSHIP CHALLENGE

Carve out time each month to develop your leadership skills.  
Challenge yourself to complete the lessons below within the **next 30 days**.



## Harvard ManageMentor® leadership tip

Encouraging reflection doesn't have to be hard. It can be as simple as asking "And what else?" or saying "Tell me more."



### Review

Only have 20 minutes? Use the Quick-Read in the Harvard ManageMentor coaching module to review this topic's key concepts.

- **Reflect**

How are you doing with your on-the-job action plan? Have you:

- Practiced coaching in the moment?
- Actively listened with the intent to understand what team members are really saying?
- Closed coaching conversations by agreeing on next steps?

- **Assess**

Take, and pass, the final assessment to earn your Coaching certification. Congratulations on meeting this milestone in your leadership career!



### Recognition:

Receive Harvard ManageMentor®/MDRT Global Services certification for completion. The certificate will arrive via email when you have successfully completed the module. You'll receive a certificate via email to celebrate your accomplishment.



Watch the "Coaching to Mobilize Others" **webcast** on June 30 to learn how to assess, challenge and support your team members when coaching.



Read the latest issue of *Round the Table* magazine with its **Special Section** for Global Services members.



Read the **newsletter**.