

Is the business running you ... or Are you running the business?

	Business Running You	1	2	3	4	5	6	7	8	9	10	You Running Business		Accomplishments	Improvements Needed	Specific Actions
1	No Vision of Future, just more of the same											Exciting vision of future, daily sense of progress	1			
2	No perspective on overall business and life											All decisions made from overall strategic game plan	2			
3	No free time, no sense of personal balance											Increased free time restores energy and creativity	3			
4	No delegation, must be on duty all the time											Superb support staff handles details of business	4			
5	No focus time, constant interruptions and Astuff@											Increased focus time on best relationships / opportunities	5			
6	No clean ups, constant increase of messes											Everything increasingly simple, orderly and organized	6			
7	No new capabilities, just repetition of old methods											Constant acquisition of new knowledge, skills and methods	7			
8	No upgrading of clients											Constant upgrading of clients and referral network	8			
9	No teamwork, employees just follow orders											Superb teamwork, everyone focusing on strengths	9			
10	No rejuvenation, constant state of chronic fatigue											Constant rejuvenation, growth of personal confidence	10			
11	No progress, just endless crisis management											Working on opportunities, rather than problems	11			
12	No fun, nothing ahead except retirement											No thought of ever retiring	12			

Date: _____

Total: _____